



Career Profiler

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Date: 7 January 2015, 16:35

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Choose A Career That's Right For *You*



The secret to having a fun and exciting career lies in matching your personality style to careers you'd love the most.

Suitability for a career is determined by a number of factors, including your personality style. If you choose a career based on your strengths and personality you will enjoy your job and be happier at work. When your strengths match the job it's a 'good fit'. Employers call these your employability or transferable skills.

In our research, we've found that people are most successful when they are in jobs that allow them to use their natural strengths. Knowing your personality style is one of the best ways of finding out what you are good at, and the careers that best match.



You are unique

Each of us have great potential, and each personality style have their own unique strengths and weaknesses. You have your individual talents, what you're good at, how you like to do things and what you enjoy most. These can be different from your family and friends and that's what makes you unique.

We all have different strengths and being clear on those strengths can help you to decide what you want to do at school, college or university. Knowing your strengths can help you choose a career and even how you spend your spare time. But that's not all. When you use your strengths, you start to build your self-esteem. This is because using your strengths gives you a feeling of positive energy and gives you the confidence that you are doing something well.



Upskilled can help *you* take the next step

Your Career Profiler report lists a number of career choices that match the talents you have. At Upskilled we want to help you succeed in life by helping you get the qualifications you need to pursue the career of your dreams. Upskilled is a learning RTO that innovates the effective and efficient delivery of vocational qualifications to working professionals at certificate and diploma level. As one of the largest Registered Training Organisations in Australia, we partner with businesses and career-minded individuals to secure superior measurable outcomes. We offer over 80 qualification from business to beauty therapy. Check out what courses are available [here!](#)

Great work!
You're
a Driver
Analysers!

Career Profiler



Your style is

Dominant Style

Dominant Style

Driver

Analyser

Style Intensity

People are a blend of all four styles and each style has its own level of strength. This graph indicates how each style influences your personality. The highest is your Dominant style, which governs how you behave most of the time. The second highest is your Backup style. It's like your co-pilot and kicks in when there's a need for balance and sound decision making. When styles are of equal percentage the order to determine your style is D, P, S then A.

No right or wrong style

Career Profiler uses four style identifiers, (D) DRIVER, (P) PROMOTER, (S) SUPPORTER and (A) ANALYSER. When blended together in varying percentages, these four personality styles make us who we are.

There is no right or wrong style, and one style is not better than another. The way you like to do things may not be the same as others. This doesn't make them better or worse, just different.

Life and careers are all about relationships. How you get along with your friends, partners and the people you work with will determine how well you do.

All styles can succeed or fail. What's important is what you do with your talents and the skills and education you receive.



Key strengths of each style



Driver

Drivers are Adventurers – strong willed, practical and decisive. They are action oriented and results driven. Drivers like to lead and win every challenge.



Promoter

Promoters are Socialisers – outgoing, fun and charming. They are great communicators who inspire others with their imagination.



Supporter

Supporters are Helpers – kind, dependable, and practical. They are easy to get along with and enjoy helping people.



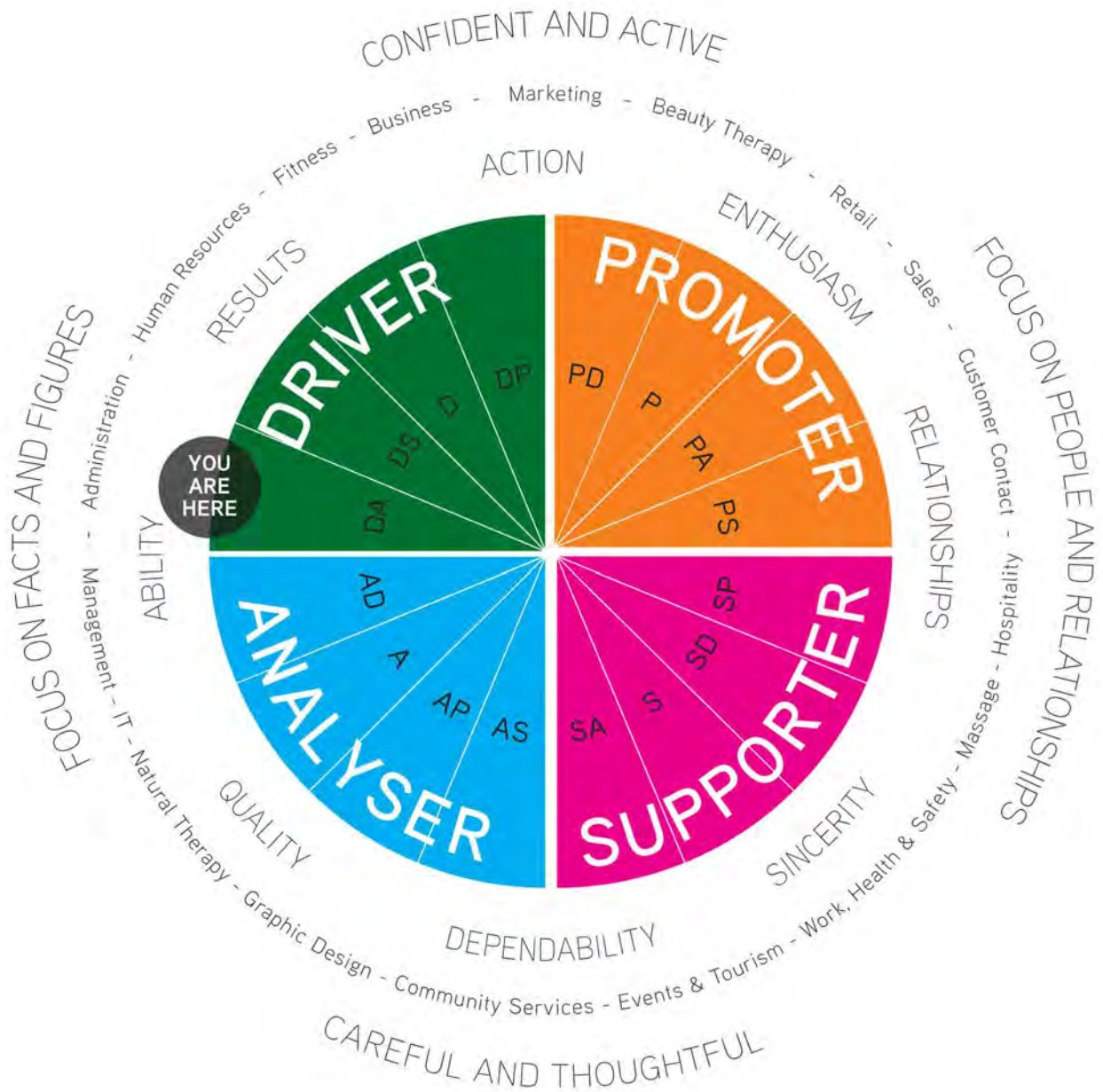
Analyser

Analysers are Thinkers – great with facts and numbers. They are well-organised, strive for accuracy and like to pay attention to details.

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Your career personality map



The Map is divided into the four Career Profiler styles, DRIVER | PROMOTER | SUPPORTER | ANALYSER | and combinations of each style (DA, DP, DS etc.). Your style is shown as 'YOU ARE HERE'. The outer circle represents 'what you focus on' and 'how you approach life'. A Driver focuses on facts and figures and is confident and active; a Supporter focuses on people and relationships and is careful and thoughtful. The middle circle shows examples of careers that match your strengths. The inner circle represents 'what's important to you' - for Drivers it's results and for Promoters it's enthusiasm.

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Alright, so I'm a Driver Analyser

Driver Analysers are determined people who have great confidence, are not easily side tracked and can't be pushed into doing something they don't want to do. This can make you very stubborn but also very determined. You say exactly what you think and some- times this will upset others but you don't mind because you are a direct straight forward person who once having set your mind on something just goes after it.

You feel that you can manage things on your own if you have to and you are confident when making decisions. You are prepared to take calculated risks and give it a go. You have the confidence to take charge and you are not afraid to tackle new situations. You are a great problem solver and have the ability to carefully consider and weigh up your options. You love a challenge and being the winner is always your goal. You don't get too emotional and prefer to deal with facts and figures than with people. You're not unsocial but you don't have to have people around you all the time.

You are a creative thinker and something of an inventor. Your talent to think things through helps to drive your adventurer spirit. It also allows you to come up with new ideas that you try out. You persist with something until you become expert at it.



Words That Describe You

Inventive, creative, demanding, assertive, forward thinking, forceful, reserved, thoughtful, logical, active, alert, tangible results, direct, self-starter, systematic, precise, accurate and perfectionist.



Your work-related strengths

- Ability to work well with defined tasks and tangible products
- Keen powers of observation and an excellent memory for factual information
- Ability to bring order to confusing data and to recognise facts
- Aptitude for working alone or alongside others you respect
- Ability to stay calm and cool in a crisis when under pressure
- Ability to recognise what needs doing and what is necessary to complete the job
- Aptitude for working with your hands and with tools
- Ability to adapt well to sudden change and shift gears quickly
- Practicality and commonsense
- Ability to identify and make good use of available resources



The qualities you bring to a job

- You accept challenges
- You value time
- You adhere to procedures and policies
- You get results
- You make decisions
- You solve problems
- You focus on detail
- You bring reality to the situation
- You enjoy working to guidelines



This icon indicates suggested content to include in your resume. For more information about resumes go to www.myresume.com.au

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Your ideal job environment

Driver Analysers are best where:

- There is freedom from control and supervision
- There are challenges and rewards
- Tasks can be broken down into measurable components
- Relationships skills are not required
- There is an opportunity to delegate and manage
- They can make decisions
- Technical, task-oriented work is required
- There is an environment where quality and standards are important



Things you like

- New ideas
- A new challenge
- To make things happen
- To show you can do it for yourself
- Be respected for what you can do
- Be in charge
- Practical ideas and suggestions
- To finish what you start
- Doing things you know you're good at
- To do things step by step
- Things that make sense



What you're good at

- Overcoming obstacles
- Pushing the group ahead
- Accepting challenges
- Maintaining the focus on goals
- Getting results
- Providing leadership
- Working carefully
- Solving problems
- Organising material
- Thinking logically



What we admire about you

- You are a determined person
- You have confidence in yourself
- You are able to handle things on your own
- You are decisive
- You know what you want and go after it
- You like to get results when you do things
- You have a lot of drive
- You are upfront with people
- You have high standards
- You always try to do your best work
- You like things to be organised
- You do things in a logical way
- You like to think about things and then decide
- You are a trustworthy person

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How *you* make a difference

You make a difference by “being yourself”. Being yourself means using your strengths and the things you’re good at. But being yourself is not enough. You need to have skills and qualifications so that you can utilise your strengths to be the best you can be.

People with a DRIVER ANALYSER style similar to yours make a difference by:

Taking charge

Your leadership skills compel you to take charge and be in control. You make a difference when it’s needed to turn a business around or solve a problem because you are willing to back yourself. Your self-confidence and leadership qualities encourage others to follow and support you.

High standards

Your natural instincts to win mean that you set high standards for yourself and others. You make a difference by encouraging others to be the best they can be and not to expect anything less than success. You respect loyalty and hard work.

Creative thinker

You make a difference by being a visionary, a “future oriented” person who doesn’t look back. You are good at developing plans, schemes and concepts, sometimes the bigger the better. Nothing is impossible. You use a logical approach to design and innovation.

Solving Problems

You are a natural and gifted problem solver. You make a difference by being able to get to the core of a problem and provide solutions that work. You see the problem as a challenge rather than a setback, and this gives you the clarity to see through it.

The big picture

You prefer to work with the big picture, rather than get into the details. Your rational and visionary approach allows you to see how things connect and where problems arise. This is why Drivers tend to be the entrepreneurs of society.

Finishing on time

You are realistic and strive for results such as getting things done on time, or saving money or figuring out how to be more productive. You want to see tasks completed efficiently. You make a difference by ensuring that things are done correctly and deadlines are met.

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Your top 5 career recommendations

Here's why we suggest these careers are for you ...

You are good at creating order and using logic to build things step-by-step, your task-oriented approach makes you an ideal for these careers. Your high standards and organisation skills are perfect matches for a career in this sector, where you could easily take on a leadership role. Your strong leadership skills make you well suited to the world of business. You have a confidence and determination that make you a perfect match for a successful business career.

Administration & Business

Job Description

Administration & Business incorporates a broad range of contexts around admin, management, marketing, communications, and strategic implementation. Whether you're aiming for boardroom success or want to thrive on your own terms in small business, you will accelerate your skills development and enhance broader vocational understandings. You'll be able to build sophisticated skill sets, allowing yourself to thrive in the administrative aspects of any professional role in the commercial sphere.

Qualifications:

Advanced Diploma of Business

Diploma of Business

Certificate IV in Business Administration

Career options:

Accounts Payable Clerks

Executive Assistant

Office Administrator

Office Manager

Senior Executive

Supervisor

More course information:



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Information Technology

Job Description

As the lifeblood of global commerce, Information Technology leads the recruitment market in terms of employer demand and professional opportunity. Since technology is developing at a rapid pace, new devices and systems are constantly being created which makes the field of Information Technology of the fastest growing and changing fields.

Qualifications:

Diploma of I.T.

Diploma of Website Development

Certificate IV in I.T Networking

Career Options:

Assistant Animator
IT Administrator

Computer Technician
Network Administrator

Help Desk Specialist
Website Manager

More course information:



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Management

Job Description

The Diploma of Management addresses the core leadership competencies required of managers in today's commercial environment. It is particularly appropriate for those with operational or technical backgrounds who are now tasked with the managing of others. It is also an excellent induction module for newly promoted staff and a valuable resource for the more experienced manager.

Qualifications:

Advanced Diploma of Management

Diploma of Management

Cert. IV in Frontline Management

Career Options:

Department Manager
Marketing Strategist

Leading Hand
Regional Manager

Marketing Director
Team Leader

More course information:



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Project Management

Job Description

From its traditional role as a driver in construction, engineering, and IT sectors, Project Management has evolved into a dynamic discipline that shapes the operations of middle and large sized organisations across every industry. Project Management calls for advanced vocational skills around costing and compliance, scheduling and risk, problem solving and procurement - skills that, in combination, make PM professionals highly employable going forward.

Qualifications:

Diploma of Project Management

Cert. IV in Project Management Practice

Career options:

Communications Liaison
Project Analyst

Contracts Officer
Project Leader

Project Administrator
Project Support

More course information:



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Work and Health Safety Courses

Job Description

With employee wellbeing a vital aspect of business operation, and statutory compliance a major component of the commercial landscape, qualified WH&S professionals are now in constant demand. Employers love initiative - and getting more than they bargained for. That is why career-minded professionals who invest in their own capability and bring extra qualifications to the table quickly rise to the top.

Qualifications:

Diploma of Work Health and Safety

Cert. IV in Work Health and Safety

Career options:

Health and Safety Advisor

Health and Safety Inspector

Occupational Therapist

More course information:



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Where to next?



Now that you've figured out what careers are most suited for you and what career options are best for your personality, it's time to take the next step. Upskilled recruits only the best trainers and partners with the best organisations in the business, so this way you're prepared for the workplace. Upskilled offers over 80 qualifications which helps thousands of Australians get the qualifications they need.

If you need help choosing the right path,
the steps are as easy as 1, 2, 3.

- 1 Choose from more than 80 Upskilled qualifications
- 2 Complete an online enquiry – no commitment required
- 3 An Education Manager will contact you in 48 hours

Learn more today!

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Thank you for completing your career personality survey. We trust this report helped you identify your strengths and talents, and the careers that best match your personality style.

Understanding who you are and what you're naturally good at are closely linked to your career success. Finding a career that you are passionate about, that you'll love, and that matches who you are, should be your goal. Good luck with your career.

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